



CAMPBELL COUNTY, VA

Solid Waste Management

CCADM 008-FY25

Due November 6, 2024 2:00 PM

SUBMITTED BY:

Waste Management of Virginia, Inc.

CONTACT:

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Rob Clendenin

Rob is the part of the local Waste Management team here in Virginia with over 30 years of experience in the industry. He holds a degree in Accounting and Finance and has spearheaded numerous innovative waste reduction and recycling initiatives for the company. Rob is known for his dedication to sustainability and his ability to implement and manage complex solid waste plans throughout the region.

WM's Proven Approach



VALUE

When choosing a provider for your needs, value is more than just the bottom line.



EXPERT TEAM

We provide peace of mind that your materials will be managed in full compliance with all regulations.



SAFETY

WM is the safest waste company with the nation's best safety record for solid waste service providers.



STABILITY

Our resources give us the ability to provide gold-standard insurance to protect our customers.

THE PROPOSED WASTE MANAGEMENT SOLUTION AIMS TO ADDRESS THE CURRENT CHALLENGES AND PROVIDE A SUSTAINABLE AND EFFICIENT SYSTEM FOR THE TRANSPORTATION AND DISPOSAL OF WASTE IN THE COUNTY.

Capitol Area Quick Facts



EMPLOYEES

3,045

PEOPLE



CUSTOMERS

643

THOUSAND



REVENUE

1.28

BILLION



CNG TRUCKS

420

IN OPERATION



CNG FUELING
STATIONS

9

IN OPERATION



TRANSFER
STATIONS

21

IN OPERATION



LANDFILLS

25

IN OPERATION



RECYCLING FACILITIES

4

IN OPERATION



COLLECTION
SITES

37

IN OPERATION



WHC Sites

14

IN OPERATION

LOCAL EXPERTISE

Transfer Station Name	Volume (Tons/Day)	Address	Yrs WM Open
Baltimore County Cockeysville	650	10275 Beaver Dam Rd, Cockeysville, MD 21030	26
Baltimore County Eastern	250	6259 Days Cove Rd. White Marsh, MD 21162	26
Ft. Totten	175	4900 Bates Rd NE Washington, DC 20011	19
Benning Road	175	3200 Benning Rd NE Washington DC 20019	19
Patrick County	30	106 Rucker St, Stuart, VA 24171	27
Green County, VA	55	40 Celt Road Standardsville, VA 22973	19
Salem, VA	250	1271 Indiana St, Salem, VA 24153	27

WM is the leader in post collection services throughout Virginia, the surrounding region, and across North America. We have been providing collection and disposal services, along with landfill and recycling facility operations, in Virginia since 1988. Companywide, WM operates the largest network of landfills in our industry and manages the disposal of nearly 100 million tons of waste each year.

WM is the owner and operator of the Amelia Landfill, and will remain in full control of the landfill for the term of the contract. We have provided superior waste disposal services at our Amelia Landfill for over 30 years, serving residential, commercial, industrial, and municipal customers.

Further, WM provides transportation and disposal for six municipally owned and operated facilities in Virginia as shown in the list below, demonstrating our extensive experience providing similar services to governmental entities.





In the event that the Amelia Landfill experiences any disruptions to operations, waste materials would be disposed of at one of the alternative landfill for this proposal, the Charles City County Landfill or Atlantic Waste Disposal. The Charles City County Landfill is located at 8000 Chambers Rd., Charles City, VA 23030. The current daily volume is 1,200 tons per day with a capacity of 6,000 tons per day. It has a life expectancy of more than 30 years.

The Charles City County Landfill is open from 6:30am to 4:00pm Monday through Friday. The landfill holds a current Solid Waste Facility Permit issued by the Commonwealth of Virginia Department of Environmental Quality, Permit Number 531.

Atlantic Waste Disposal is located at 3474 Atlantic Ln., Waverly, VA 23890. The facility is permitted to accept a daily maximum average of 15,000 tons per day. Atlantic Waste Disposal is open from 6:00am to 5:00pm Monday through Friday. The facility holds a current Solid Waste Facility Permit issued by the Commonwealth of Virginia Department of Environmental Quality, Permit Number 562.

SAFETY

'Our People First' is a core commitment of WM. We commit to taking care of each other, our customers, our communities and the environment.



PARTNERSHIP IN SAFETY

WM knows it is our duty to take every sensible step to prevent injuries in the workplace and return our employees home safely every night.

Likewise, Campbell County depends on us to safely dispose of their waste while being mindful of our actions to protect the environment that we share.

Ethics and Compliance: A Trusted Provider

For the 15th year, WM was recognized as one of the World's Most Ethical Companies in 2024 by The Ethisphere Institute, the global leader in advancing the standards of ethical business practices. We credit this recognition to the hard work of our ~48,000 employees who elevate WM from a best-in-class environmental services company to a world-class leader.



Financial Strength:

The Foundation for Our Commitment

WM's financial strength is the foundation for our commitment to serve our customers, perform our obligations, and protect our environment in conducting our broad services. Our industry leadership and strong financial position gives Campbell County assurance that we can and will fulfill our obligations.

As North America's leading provider of comprehensive environmental services, WM's revenue in 2023 was \$20.4 billion. Our business performs well in any economic environment given the essential nature of the services we provide and the recurring nature of our revenue. This results in strong and consistent earnings and cash flow to fund growth investments.

WM has a very secure financial position, with a strong balance sheet, investment grade credit rating, and ample liquidity.



People

-48,000 team members

Operations

\$20.4 billion
revenue

263 operating
landfills

18,347 collection
vehicles

Material is Repurposed

102 recycling facilities

49 organics processing
facilities

15.2 million tons of
material recovered in 2023

3 CORe[®] facilities processing
organics into bioslurry

Energy is Renewable

12,000 alternative-fuel vehicles

18 landfill gas-to-energy
facilities

~200 natural gas fueling
stations

136 renewable energy projects
owned or hosted at WM landfills

Communities are Thriving

800+ community organizations
supported through monetary and
in-kind contributions

13,500 acres actively managed
through certified wildlife habitat
programs

300 habitat, species, and
education projects

70+ Wildlife Habitat Council-
certified programs across North
America

Data represents the most recent information published in the WM 2024 Sustainability Report



WM's Proposed Solution

Amelia Landfill

WM IS PROPOSING TO TRANSPORT COUNTY WASTE FROM THE COUNTY'S TRANSFER STATION AND DISPOSE OF THE WASTE AT WM'S AMELIA LANDFILL, LOCATED AT 20221 MAPLEWOOD ROAD, JETERSVILLE, VA 23083. THE FACILITY IS PERMITTED TO ACCEPT A DAILY MAXIMUM AVERAGE OF 7,000 TONS PER DAY. THE REMAINING DISPOSAL CAPACITY, AS OF OCTOBER 2024, IS 25,270,782 CUBIC YARDS OF PERMITTED AIRSPACE AND 63.1 YEARS OF SITE LIFE. AMELIA LANDFILL IS OPEN MONDAY THROUGH FRIDAY FROM 7:00AM TO 4:00PM.

WE ARE WELL POSITIONED TO PROVIDE THE SERVICES AND OPERATIONS REQUIRED ON AN UNINTERRUPTED BASIS AT OUR AMELIA LANDFILL. OUR LOCAL OFFICE OFFERS OPERATIONAL, MANAGEMENT, FINANCIAL, AND RESERVE RESOURCES, AS WELL AS OUTSTANDING PAST PERFORMANCE, REGULATORY COMPLIANCE HISTORY, SAFETY RECORDS, AND OTHER APPLICABLE QUALIFICATIONS.

AMELIA LANDFILL HOLDS A CURRENT SOLID WASTE FACILITY PERMIT ISSUED BY THE COMMONWEALTH OF VIRGINIA DEPARTMENT OF ENVIRONMENTAL QUALITY, PERMIT NUMBER 540.

OUR DEPENDABLE OPERATIONS ARE OVERSEEN BY A HIGHLY QUALIFIED GROUP OF WM TEAM MEMBERS WITH EXPERIENCE IN THE DAILY OPERATIONS OF ENVIRONMENTAL SERVICES. ROB CLENDENIN WILL SERVE AS YOUR PRIMARY POINT OF CONTACT.



MAPLEWOOD LANDFILL

20221 Maplewood Road
Jetersville, Virginia 23083
(804) 561-5787
(804) 561-5788 Fax

Remaining Capacity Certification Statement

October 29, 2024

Waste Management of Virginia, Inc.
Maplewood (Amelia) Landfill
20221 Maplewood Road
Jetersville, Virginia 23083

VADEQ Permit Number 540

Remaining Disposal Capacity as of October 29, 2024:

- 25,270,782 cubic yards of permitted airspace remaining
- 63.1 years of site life remaining currently

Brian McClung
Sr. District Manager

From everyday collection to environmental protection, Think Green®. Think Waste Management.

